

# **Zambia Dairy Transformation Programme (ZDTP)**

## **Monthly Newsletter – May 2017**

### **Key highlights:**

- Launching the baseline survey which is being carried out by ZDTP field staff and locally hired enumerators.
- Working with cooperatives to define priority actions and areas of support, plus developing essential financial and business management documents, such as cash flow, profit and loss and balance sheets.
- Gap assessment between farmer needs and extension service provision carried out in Southern, Central and Copperbelt provinces with significant input and support from officers at the Ministry of Fisheries and Livestock.
- Development of the 'Milk for Schools pilot' business case proposal.

### **Overview of activities carried out under ZDTP output areas:**

#### **Output 0: Programme Management**

The ZDTP team have continued to connect with organisations working in the dairy sector to ensure ZDTP activities are relevant and appropriate. In May, this has included:

- ✓ A skype meeting with the Managing Director of Cadena, a Dutch firm which is putting together a project proposal to support infrastructure upgrades at nine agricultural colleges. Both organisations agreed to keep each other informed and avoid duplication of effort.
- ✓ Delivering a presentation on 'Raw milk availability in Zambia' at a Dairy Industry Workshop held by Tetra Laval.
- ✓ Meeting with the Operations Manager from Risk Shield, a microfinance consultancy carrying out a feasibility study on livestock insurance and linking him with other organisations working in the sector.

#### **Output 1: On-farm production, inputs, systems and processes improved**

Following deployment of field staff to their respective cooperatives in April, the ZDTP Extension Officers (EOs) and Clever, our Programme Field Manager spent the first half of May settling into and setting up their offices; meeting colleagues from organisations already working with each cooperative (such Dairy Association of Zambia, Heifer International, Ministry of Fisheries and Livestock, Parmalat and Zammilk); getting to know their respective cooperatives; making advisory visits to farmers and carrying out some silage demonstrations. In addition, preparation has been underway for the launch of the baseline survey on 26 May. The EOs have been busy collecting and verifying information on cooperative membership and farmer location, prior to attending a 'Baseline Survey' training course which was kindly hosted by Fisenge Dairy Union. Local enumerators have also been hired to help with the survey in Fisenge (4 people) and Balaka (1 person).

#### **Output 2: Capacity of farmers, extension officers and other dairy industry personnel increased**

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Kapeza (Cooperative Business Support Officer) has continued to make follow up visits to the six cooperatives and to work with the respective Boards on defining priority activities which they will focus on over the coming months. He's also started helping each cooperative to develop profit and loss statements and other essential financial and business management planning tools. In advance of a three-week visit (16 May – 2 June) by Stephen Hannam a curriculum development expert from Taratahi Agricultural Training College, Tania (Programme Country Manager) worked closely with the Livestock Development; Veterinary Services; and Human Resources and Administration Departments at MFL to develop a visit plan which would allow Stephen to carry out a 'Gap Assessment' between smallholder dairy farmer needs and provision of extension services. Thanks go to the Provincial Coordinators in Central, Southern and Copperbelt Provinces and their officers for their support planning and implementing fact finding meetings with training institutes, farmers, cooperatives and District and Provincial extension staff.

**Figure 1: Silage demonstration held by ZDTP and MFL at Chibombo Milk Collection Centre.**



**Figure 2: Stephen Hannam, chatting to faculty staff from Zambia College of Agriculture, Monze**



### **Output 3: Market-led milk handling, quality and processing capacity increased**

Kapeza and Gus Davidson (Programme Director) finalised the business case proposal for the 'Milk for Schools Pilot'. As part of this they met with the World Food Programme, relevant Ministries (Health; General Education; and Fisheries and Livestock) and the Board of Fisenge Dairy Union, where the programme, if feasible, will be implemented. The report has been presented to Fisenge for their review and consideration.

### **Output 4: Policy and regulatory framework improved**

Our focus on implementing the baseline survey, means that we have taken a short break from this higher-level activity. We look forward to engaging with MFL later in the year to understand areas of policy and legislation where ZDTP support would be relevant.

*We hope you've found this fifth edition of the ZDTP newsletter informative  
and welcome any questions, or comments you may have,  
With kind regards, The ZDTP Team*

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